

KADODĒ SELECTION

Exceptional Gourmet Products from Cambodia

Product Catalog

Export 2010

A Brand of FarmLink Ltd.



FarmLink Ltd.

FarmLink is a Cambodian-registered company dedicated to the development of regional agro-business.

FarmLink set up in 2005/6 by a group of volunteer expatriates who wished to help the local farmers capitalise on their traditional expertise and high quality products by developing links to larger, more secure, external markets. To this end, the company, founded in 2007, has helped farmers to improve productivity and consistency of their product, to secure and consolidate the supply chain and to ensure their future sustainability by helping them organize co-operative, democratic Farmer's Associations.

FarmLink is a vital link in the supply chain. Members of the Kampot Pepper Promotion Association, we are the sole processor of the raw product from farm to export, establishing and continuing to ensure the highest standards in the cleaning, grading and packaging of our pepper. These pepper processing systems guarantee that our products attain top international standards.

Kadodé Selection

Kadodé means "a gift from the earth". It is a Khmer expression used of high quality agricultural products, often after an extremely good and satisfying meal.

Kadodé is the brand name of FarmLink's products. This brand aims to focus on the high quality of its products and their specific geographical origin.

The Kadodé brand is a guarantee that these products are cultivated and processed with the utmost respect for natural, traditional methods. Kadodé is a brand that adheres to and upholds the Fair Trade ethos and standards.

For the international market Kadodé is an assurance that these products are processed and exported in safe, controlled conditions that meet internationally recognized standards

KAMPOT PEPPER



Kampot Pepper in Bulk

Packaging: Nylon/PE vacuum-packed bags

Products: Black, Red & White Pepper

Available in: 1Lb, 500g and 1kg

Packing: 20kg carton boxes. Dimension: 60X40X30 cm

Minimum Order: 100kg

Conditions: All orders of white or red pepper must be grouped with a corresponding order of black pepper amounting to at least twice the volume of red or white pepper.

Specifications

Qualitative

- o Density : > 580 g/l
- o Humidity : < 12% vol/wt
- o Light corns : < 1% by wt
- o Pin heads : < 1% by wt
- o Extraneous matter : < 0.1% by wt
- o Mouldy berries : < 0.5% by wt

Microbiology

- o TPC : < 5 x 10⁴ cfu/g
- o Mould & Yeast : < 10 cfu/g
- o E-Coli : < 10 cfu/g
- o Bacillus cereus: < 10 cfu/g
- o Salmonella : Negative / 25g

KAMPOT PEPPER

Kampot Pepper in Retail Packages

Carton Boxes 100g



Packaging: Carton Boxes 100g Net weight. Pepper is packed inside a Nylon/PE vacuum-packed bags. A cooking recipe is included inside the box.

Box Dimensions: 12X10X 4 cm

Products: Black, Red & White Pepper

Available in: 100g

Packing: 13kg carton boxes. Dimension: 60X40X30 cm

Minimum Order: 1000 boxes

Conditions: All orders of white or red pepper must be grouped with a corresponding order of black pepper amounting to at least twice the volume of red or white pepper.

Other: Custom printing available (language, distributor details)

KAMPOT PEPPER

Kampot Pepper in Retail Packages

Embroidered Silk Bag 100g



Packaging: Embroidered Silk Bag 100g Net weight. Pepper is packed inside a plastic bag. Attached sticker carries product information.

Products: Black Pepper

Available in: 100g

Packing: 20kg carton boxes. Dimension: 60X40X30 cm

Minimum Order: 1000 bags

Other: Different colors available. Custom printing available of the tag (language, distributor details)

Payment Terms

FarmLink accepts two terms of payment:

Either

1) Full payment upon acceptance of purchase order by T/T transfer on FarmLink's bank account

Or

2) 25% payment upon acceptance of purchase order by T/T transfer on FarmLink's bank account

75% by irrevocable letter of credit, payment upon first presentation of documents

FOB & CIF Pricing

Prices are quoted Ex-Works (valid in Kampot, Phnom Penh or Sihanoukville).

FOB pricing depends on volumes as cambodian FOB charges do not vary much with volumes.

FOB charges in Cambodia are around 450 USD per shipment.

FarmLink shipping terms are usually FOB Cambodia.

For shipments going by air if payment terms are full payment prior to shipping, FarmLink can eventually ship its products DDU/CIF destination.

Transport costs depend on transport mean and destination.

As example, shipping 100kg to Paris airport costs about 3.80 USD / kg.



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